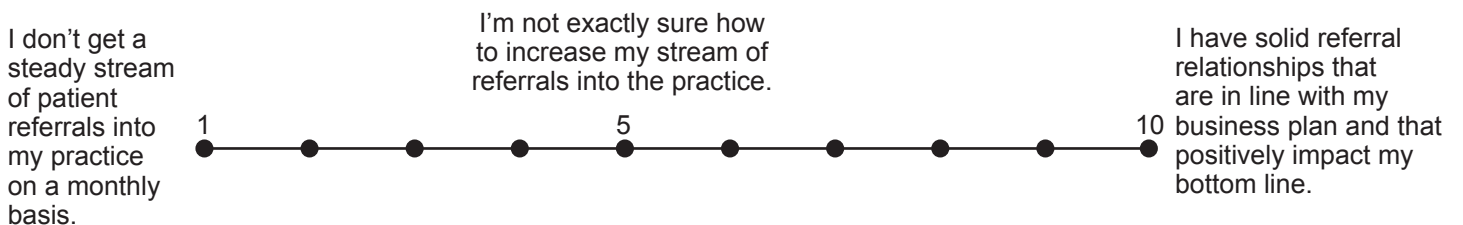
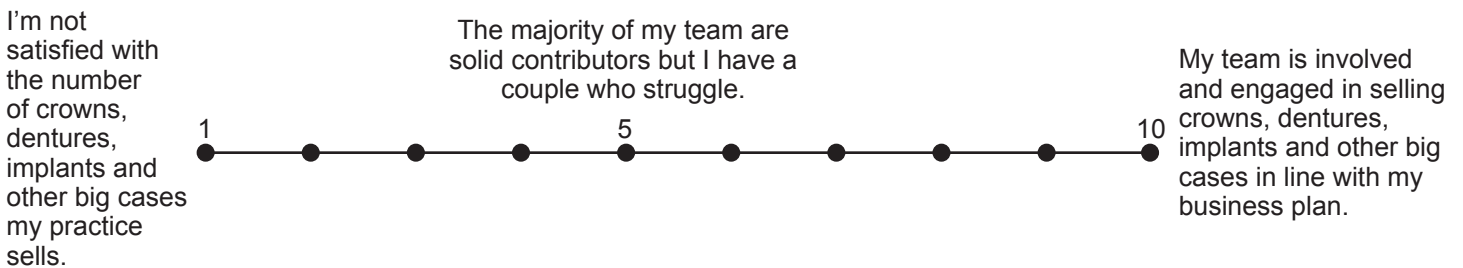
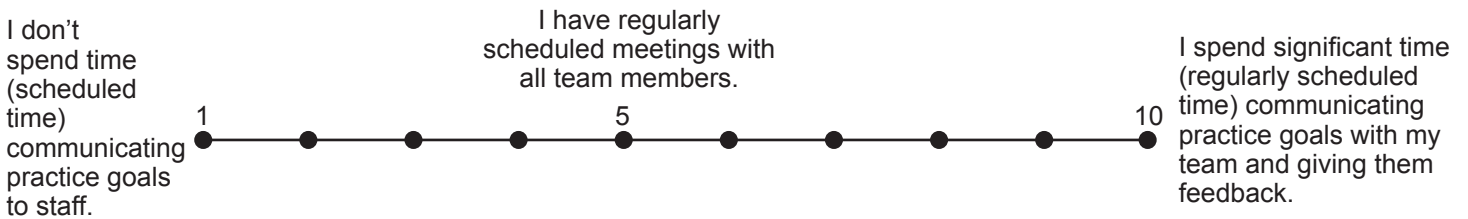
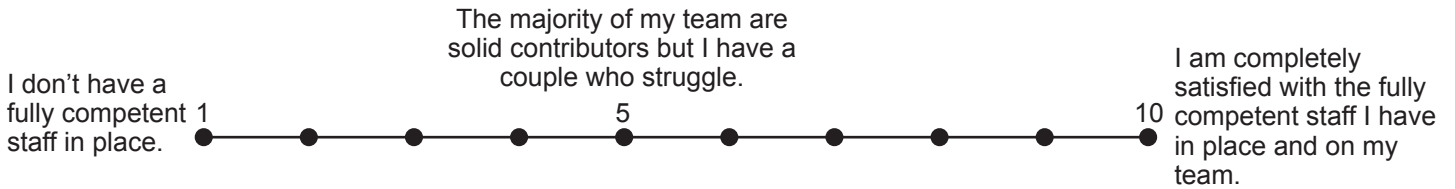
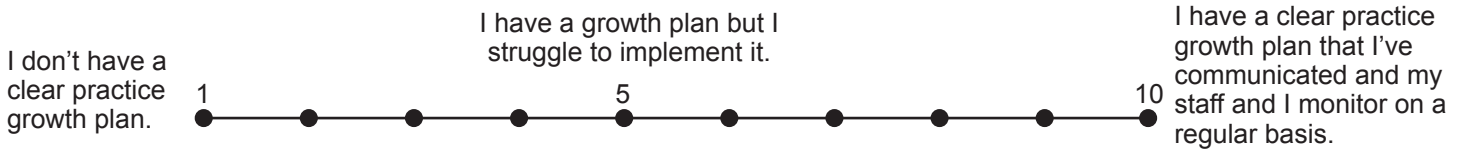


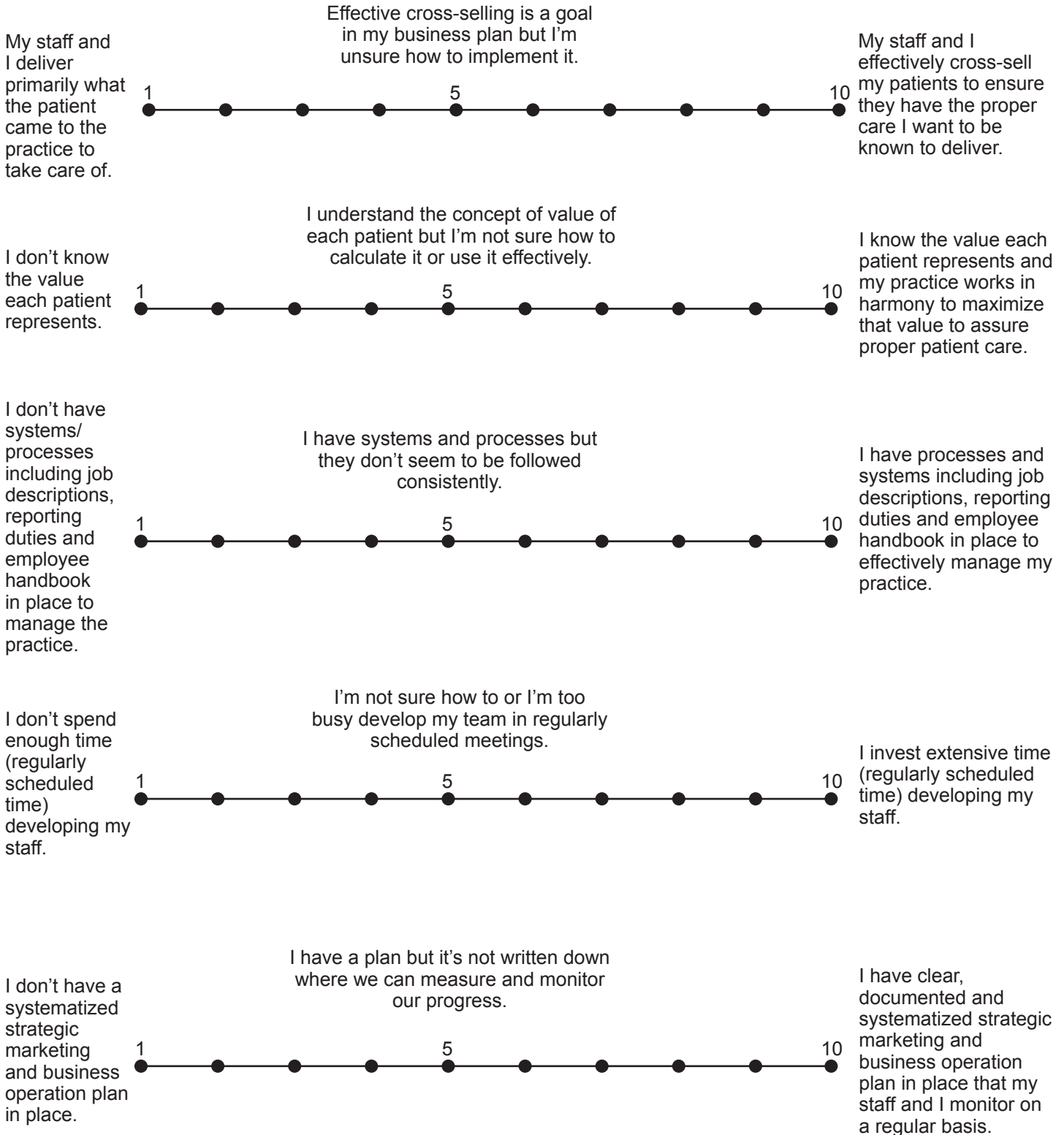
Practice Efficiency Scorecard

The Practice Efficiency Scorecard was created to allow a professional practice (Doctor or Office Manager) to easily and quickly assess the performance of their practice. Below are ten statements and range from the process or standard is not in place to the process or standard is solidly in place and performing in the practice. Rank how you feel your practice stands today on a scale of 1 on the left to 10 on the right of the scorecard.

From your honest answers we can provide you with a solid game plan to move your practice from where ever it is today to a Platinum Practice. A Platinum Practice is a high producing, profitable practice where all enjoy working and are fully engaged and productive. If you'd like to provide more information than simply rating your answer there is space on page 4.



Practice Efficiency Scorecard



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How to score your Practice Efficiency Scorecard.

Add the numbers of your selected answers on pages 1 and 2 to get your total score. An example: if you scored a 10 on every answer, your Practice Efficiency Score = 100. No matter your score, the good news is there is always room for growth but it won't just happen. It has to be intentional.

What does your score reveal? – (based on a possible score of 100)

90 - 100

Excellent! Your practice is well managed with planning, management, processes and staff.

You are likely using systems and processes along with proper tracking, expectation setting and feedback giving with your staff. You undoubtedly have a comprehensive plan to reach the goals you are setting for your practice. You have done an excellent job of engaging your staff in the plan and now you are working the plan to achieve results and the next level.

80 - 90

You're doing good. Your practice priorities seem ideally aligned. You understand that a process is important, but you often begin the process and fallout of it later. It might be hard to move things forward. You probably have a vague picture of your ideal practice, but for some reason you have not ultimately decided on a clear plan you can work with your staff towards the practice you really dreamed of when you first entered the profession. Let's talk and get started.

70 - 80

You're doing OK. Your practice priorities are not consistent. You understand that establishing a plan and sticking to it is important, but you often find it tough to implement. Things get in the way. Your staff struggles to remain engaged and may not even know what you are thinking in terms of your practice goals and expectations. Because of this your practice is not reaching its full potential. You are getting by from month to month and year to year. Don't worry, there are a few simple things you can do to make big changes for the better in your practice. Let's talk soon and get started.

60-70

It's OK. You now know that you need to take action. Your practice priorities are not consistent and you have not been successful in establishing a true team in your practice. Because of that, you find it tough to take any goals to fruition, at this point you might be thinking, "Why set goals?" Your practice production is most likely barely meeting your expenses and you're not sure how you could possibly grow your practice. Don't worry, there are a few things you can implement right away that will make positive changes in your practice for more referrals, patients and cash flow. Let's talk soon and begin to make some plans.

Below 60

The good news is, now you know and it's time to review your professional objectives to renew and refresh your passion. Take a few minutes and imagine "what might be..." What are the things you want to change first? As soon as possible create a folder and make a list of what you DO want in your practice. Keep adding to the list and let's talk as soon as possible.

Disclaimer: This assessment is not intended to provide a psychological or psychiatric diagnosis and your completion of the test does not indicate a professional counseling or coaching relationship with the creators or administrators of the test.

Practice Efficiency Scorecard

Please give us your comments about your answers.

In the spaces below, please leave any pertinent comments you feel would help us understand your professional office more thoroughly.

QUESTION 1 _____

QUESTION 2 _____

QUESTION 3 _____

QUESTION 4 _____

QUESTION 5 _____

QUESTION 6 _____

QUESTION 7 _____

QUESTION 8 _____

QUESTION 9 _____

QUESTION 10 _____
